



## Benetech Integrates SaaShr Solutions into its Small and Mid-sized Businesses Benefits Portal

**BRANCBURG, N.J., Sept 15, 2014** — [SaaShr](#), A Kronos Company, today announced a partnership with Benetech, Inc., a New York-based multi-process services company offering employee benefit solutions and compliance and auditing services. The partnership allows Benetech to integrate SaaShr's payroll, HR, and time and attendance software into its eBenefits Resource™ benefits portal to offer end-to-end workforce management solutions to its customers.

### News Facts

- Benetech, which provides benefits brokerage, management, and consultation services in the Northeast U.S. from Long Island to the Canadian border, has expanded its business model to encompass multi-process human resource outsourcing (HRO) services as a SaaShr licensee through integrated payroll, HR, and time and attendance solutions.
- Small and mid-sized businesses (SMBs) of 50 or more employees turn to Benetech today for workforce management solutions because manual processes have become too complex and can significantly increase the risk of non-compliance.
- The SaaShr partnership will allow Benetech to grow its business in the public and private sectors while broadening its customers' horizons in human capital management initiatives by adding end-to-end workforce management solutions as a service.
- With SaaShr's workforce management applications, Benetech is uniquely positioned to more effectively help SMBs control labor costs, minimize compliance risk, and improve workforce productivity by providing real-time insight for its customers anytime, anywhere – even from a mobile device.
- By offering a single platform for payroll, HR, and time and attendance that integrates with its eBenefits Resource benefits portal, Benetech will be able to expand its proprietary technology advantage in areas where the organization has a history of success while expanding into new markets it could not reach before.
- As the January 2015 Employer Shared Responsibility deadline (i.e. “pay or play”) for the Affordable Care Act (ACA) approaches, Benetech's partnership with SaaShr enables the company to provide customers with the SaaShr [ACA Manager](#) module integrated with its [ACAtrac service](#) to help with compliance associated with the legislation while delivering audit-worthy data and reports to assist in avoiding potential penalties.

### Supporting Quotes

- *John Dalmata, director of operations, Benetech, Inc.*  
“Our customers are very excited by what our expanded cutting-edge software can deliver for workforce management. This type of technology – such as the ability to manage all employee data in the cloud, initiate time and attendance management activities from a mobile device, and integrate payroll, HR, and other data while maintaining compliance – was not previously available to small and mid-sized businesses. This end-to-end integrated solution fulfills many needs of SMBs while remaining affordable due to its availability in the cloud.”
- *Zachary Untracht, senior director, SMB Partner Channel, SaaShr*  
“Benetech is well known in the Northeast for providing exceptional customer service, consultation, and benefits management solutions to a broad spectrum of private and public sector employers. We're excited to have Benetech join the SaaShr partner network and expand its workforce management suite to exceed customer needs through increased workforce productivity and full-circle compliance support.”

### Supporting Resources

- About [Benetech, Inc.](#)
- Read about how SaaShr can help with the [Affordable Care Act](#).

- Connect with SaaS*hr* via [Facebook](#), [Google+](#), [LinkedIn](#), [Twitter](#), and [YouTube](#).
- Connect with Benetech via [Facebook](#), [Google+](#), [LinkedIn](#), [Twitter](#), and [YouTube](#).
- [Subscribe](#) to SaaS*hr*'s workforce management channel blog.
- Visit [Benetech's blog](#) to subscribe and comment.

**About SaaS*hr***

SaaS*hr*, A [Kronos](#) Company, is a leading provider of Software-as-a-Service (SaaS) workforce management solutions. Under a private-label model, SaaS*hr* provides its time and attendance, human resources, and payroll applications to small and midsize businesses through a network of service providers. To learn more about SaaS*hr*, visit [www.saashr.com](http://www.saashr.com).

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